## Camden Town Council Meeting June 11, 2018 Camden Town Office

The meeting to award the Storm Water Sewer Project bid was opened at 5:45 by Mr. Brent Deel. Present were Members Mark Schock and Andy Robison, Jerry Snavely, Utility Superintendent, and Ken Smith Municipal Civil Corporation.

A review of the bids submitted was presented noting the contractors' financial statements and the responsiveness of the contractors in their bid packets. The contractors' experience and similar project listing were also taken into consideration.

The lowest bidder, R&W Contracting of Lafayette, was much lower than the average bid. When looking at their bid proposal, alternate #1 was an additional \$1,000, when every other contractor deducted. Alternate #1 was a less expensive pipe type, HDPE versus RCP. R&W did not respond to alternate #2; all alternates were mandatory. A review of their financial statement revealed the contractor has cash on hand less than 50 percent of the amount they bid. This is of importance as there might be other projects they have bid on, or is under contract for. There might be a concern if they intend to make payments to vendors and employees in arrears. The Town could be in the middle of a dispute or lien by a materials supplier or laborer. Also noted was the experience statement which stated they did work for another community, Brookston, which the engineer knew not to be accurate. If they had done work for a private client and not the town, an evaluation could not be made as the information was not provided.

A review of Reith-Riley's bid revealed the contractor did not obtain all four addenda and failed to respond to mandatory alternate numbers 2, 3 and 4 and the contractor failed to include required changes in their base bid that might increase their bid price.

A review of Infrastructure Systems bid showed all addenda were obtained and all prices for the addendum items were included in their bid. Their experience listing appeared to be actual projects they've worked on and their financial statement shows cash on hand of at least ten times their bid amount. They are the third lowest bidder and it appears the most responsive and responsible contractor to submit bids for the project. Although not the lowest bidder, their bid was the most responsible of the lowest bids submitted.

Following the discussion, the Council noted ISI's bid appeared to be in good order, all required information was present, the bidder has sufficient resources listed and references were positive. The bid appears to be proper, responsive and the bidder appears responsible. Mr. Schock made the motion to accept the bid from ISI which was seconded by Mr. Robison and passed.

In other matters, Mr. Snavely asked the Council to approve changing certain locks as was discussed at the May meeting. The Council approved the request and locks will be ordered.

The meeting adjourned at 5:57

Camden Town Council

Brent Deel, President

ATTEST:

Mark Schock

P. A. Casserly Clerk-Treasurer Andrew Robison